



# Templeton Growth (Euro) Fund\*

Cindy Sweeting, CFA

President, Templeton Global Advisors

Director of Portfolio Management, Templeton Global Equity Group

Fondskongress Mannheim, 29 January 2008

\*A subfund of the Franklin Templeton Investment Funds (Luxemburg)



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# Overview



- The Templeton Investment Philosophy & Process
- Overview of Markets in 2007
- Themes for Global Markets in 2008
- Global Valuation
- Fund Performance



# The Templeton Investment Philosophy & Process



# The Templeton Investment Philosophy



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Too many investors focus on outlook and trend;  
therefore more profit is made by focusing on VALUE.

— Sir John Templeton

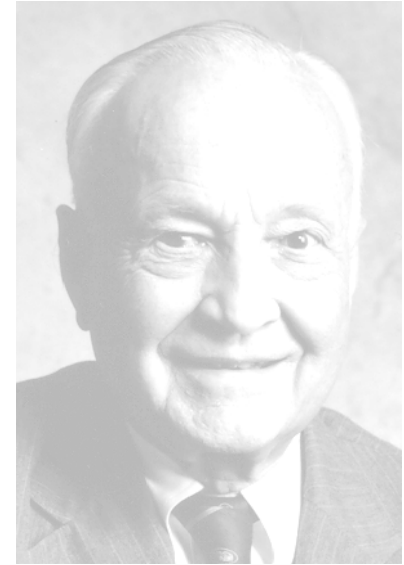
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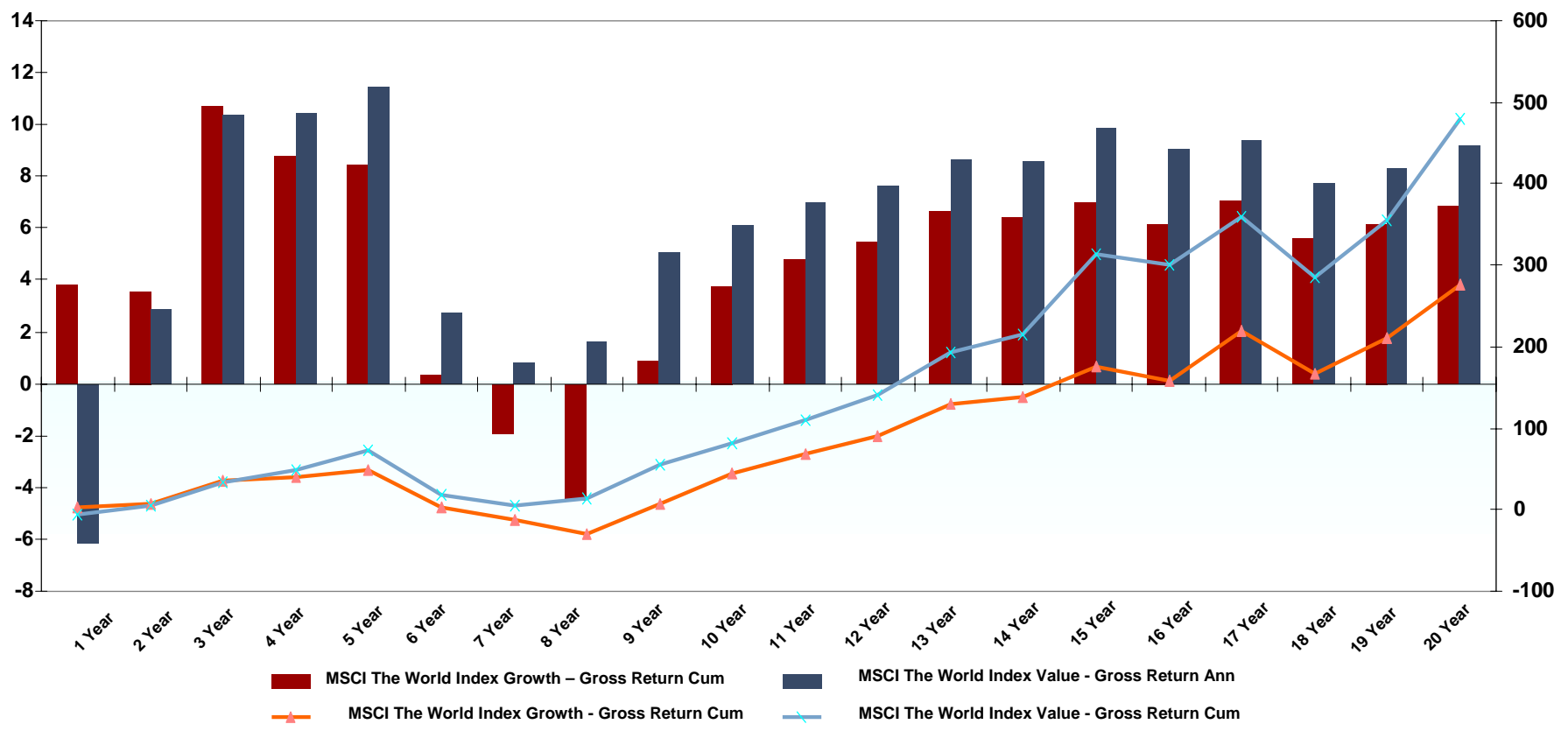
If you buy the same securities as other people,  
you will have the same results as other people.

— Sir John Templeton

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# The Templeton Investment Philosophy



Source: Factset as of December 2007, in US-Dollar. The index is provided only to show the investment environment during the specific periods shown. The performance of the index does not include the deduction of expenses and does not represent the performance of any Franklin Templeton fund. An index typically includes a greater number of securities than are held in any fund. An index is unmanaged and one cannot invest directly in an index. **Past performance does not guarantee future results.** Templeton funds follow the investment management principles established by their founder and former chairman, Sir John Templeton, who is no longer affiliated with the Templeton organization. **Dealer Use Only / Not for Distribution to the Public**

# Time-Tested Templeton Philosophy and Approach



## Sir John's Three Tenets:



### VALUE

Absolute value investors  
Buy companies at discount prices

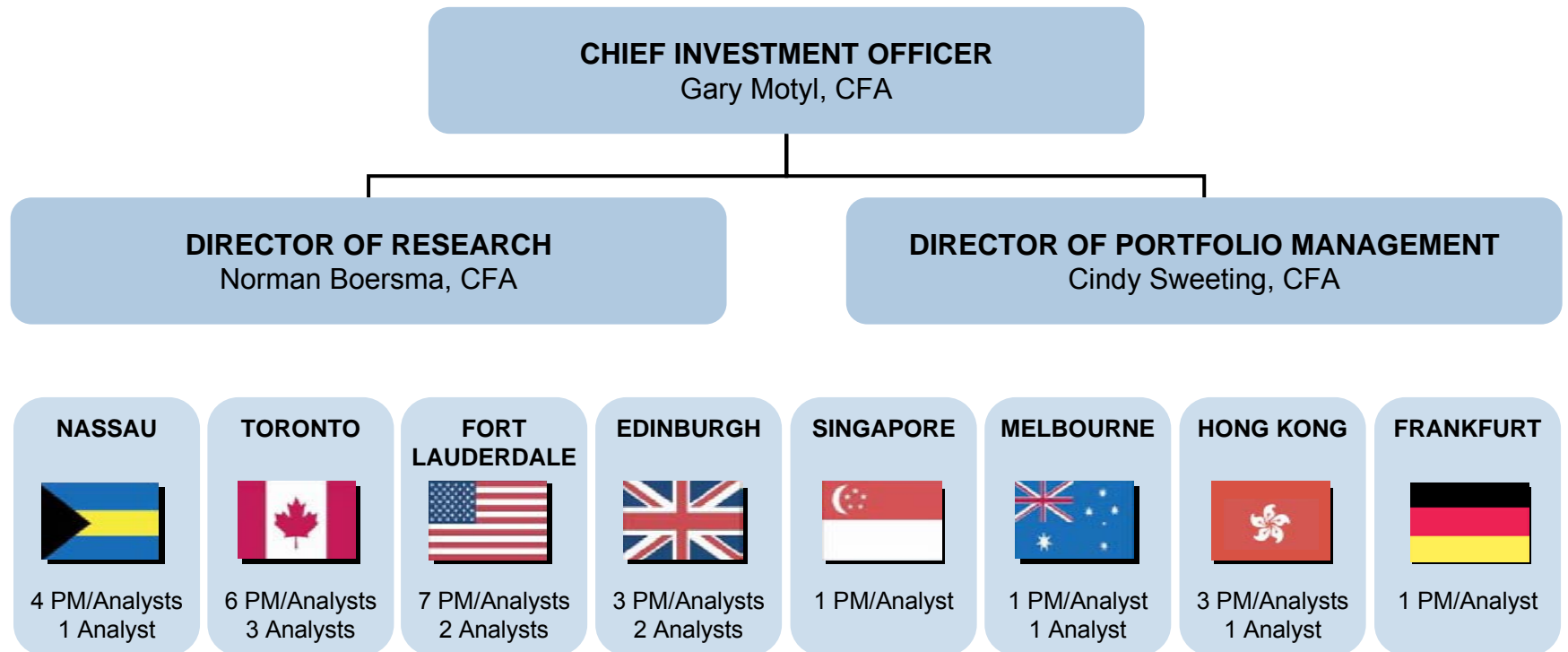
### PATIENCE

Rolling 5-year investment horizon  
Perspective and discipline leads to value recognition  
Historical turnover consistently low

### BOTTOM UP

Stock-by-stock original analysis  
Focus on businesses within their global  
competitive environment

# Templeton Global Equity Group Management Team



- Average 15 years of industry experience
- Average 9 years of tenure with firm
- 10 nationalities
- 9 languages

# Integrated Global Research Platform



Director of Research: Norman Boersma, CFA

## GLOBAL SECTOR TEAMS

### CONSUMER

Herbert Arnett  
 Alan Chua, CFA  
 Tony Docal, CFA  
 Harlan Hodes, CPA  
 Peter Moeschter, CFA  
 Lisa Myers, CFA  
 Matthew Nagle, CFA  
 Katherine Owen, CFA  
 Craig Watson

### FINANCIALS

Dylan Ball  
 Neil Devlin, CFA  
 Harlan Hodes, CPA  
 Andrew MacKirdy  
 Brad Radin, CFA  
 Simon Rudolph, ACA  
 Mathias Strohfeldt, CFA

### INDUSTRIALS

Alan Chua, CFA  
 Neil Devlin, CFA  
 Tian Qiu, CFA, CPA  
 Tina Sadler, CFA  
 Tucker Scott, CFA  
 Heather Waddell, CFA  
 Uwe Zoellner, CFA

### MATERIALS

Maarten Bloemen  
 Martin Cobb  
 Neil Devlin, CFA  
 Tony Docal, CFA  
 Tina Sadler, CFA  
 Mathias Strohfeldt, CFA  
 Craig Watson

### ENERGY

Maarten Bloemen  
 Martin Cobb  
 Mathias Strohfeldt, CFA

### HEALTH CARE

Mohan Kandiah  
 Peter Nori, CFA  
 Katherine Owen, CFA  
 Tian Qiu, CFA

### INFORMATION TECHNOLOGY

James Harper, CFA  
 Eric Howe, CFA  
 Matthew Nagle, CFA, CPA  
 Peter Nori, CFA  
 Katherine Owen, CFA  
 Craig Watson  
 Peter Wilmshurst, CFA

### TELECOM SERVICES

James Harper, CFA  
 Matthew Nagle, CFA  
 Tina Sadler, CFA  
 Peter Wilmshurst, CFA  
 Joanne Wong, CFA

### UTILITIES

Mathias Strohfeldt, CFA  
 Joanne Wong, CFA  
 Guang Yang, CFA

## ADDITIONAL RESOURCES

Research  
 Technology  
 Group

Global  
 Research  
 Library

Junior  
 Research  
 Analysts

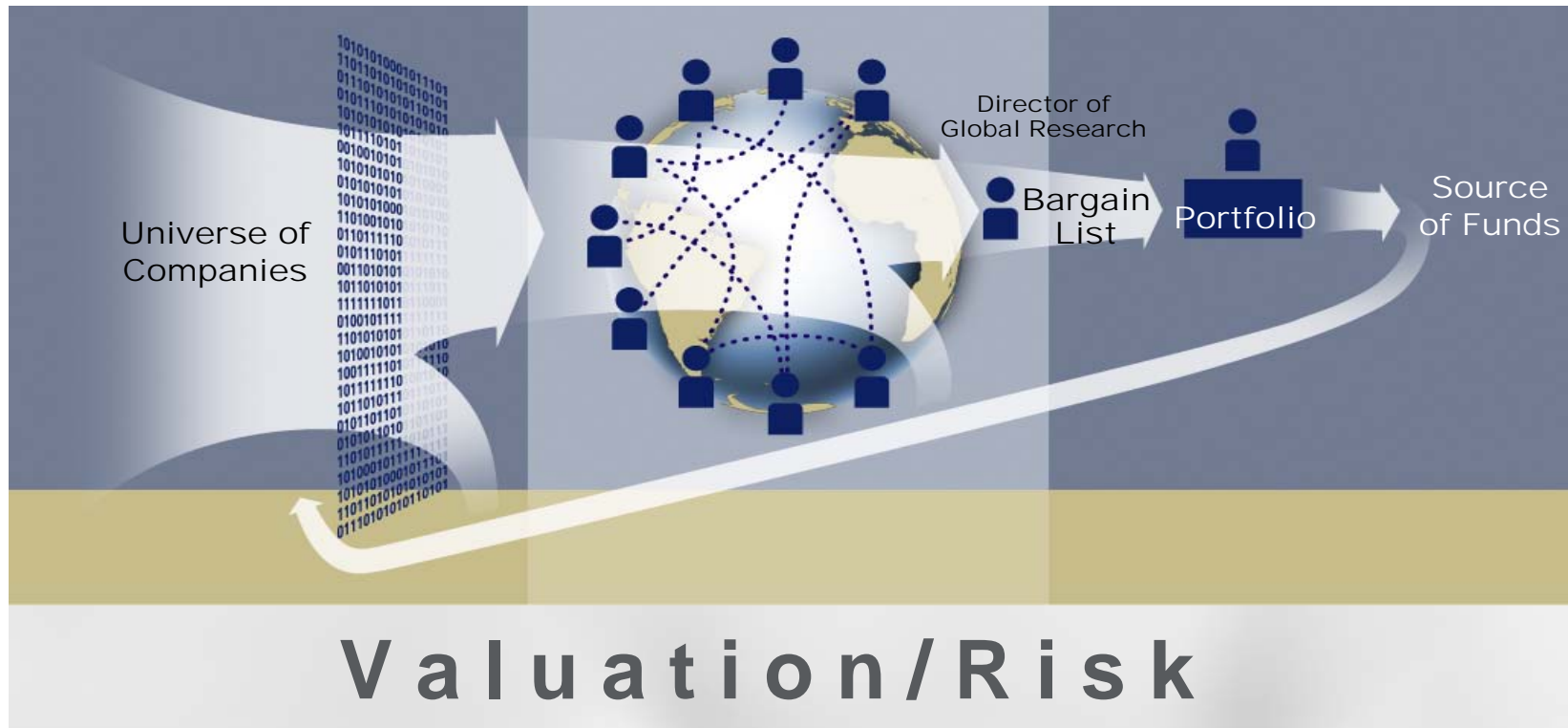
Global  
 Risk  
 Management

Global  
 Trading  
 Platform

Emerging  
 Markets  
 Group

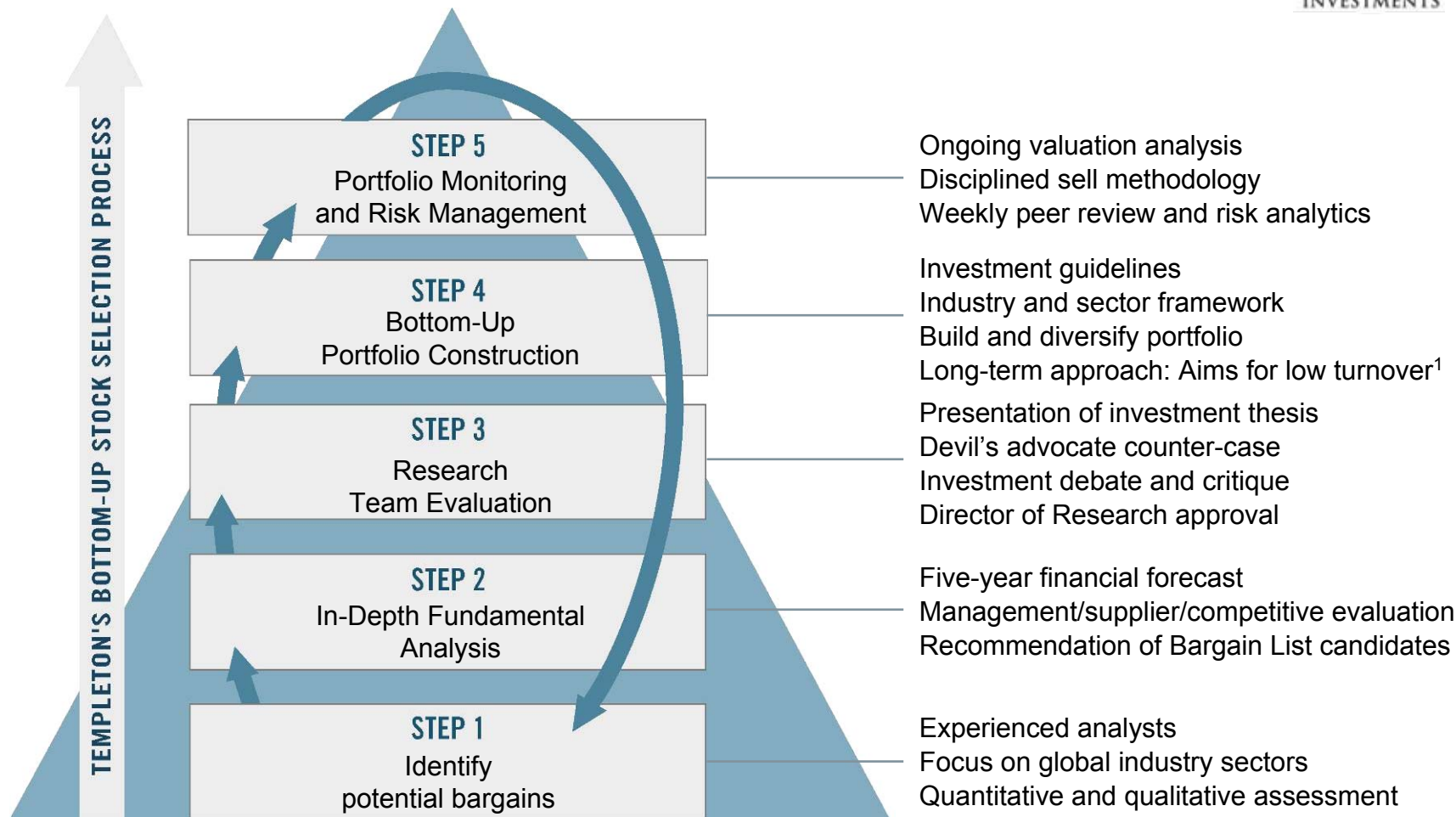
Institutional  
 Product  
 Management

# Templeton Investment Process



<b>Templeton Screen/Analysis</b>	<b>Research Evaluation &amp; Critique</b>	<b>Best Undervalued Opportunities</b>	<b>Portfolio Development and Risk Management</b>
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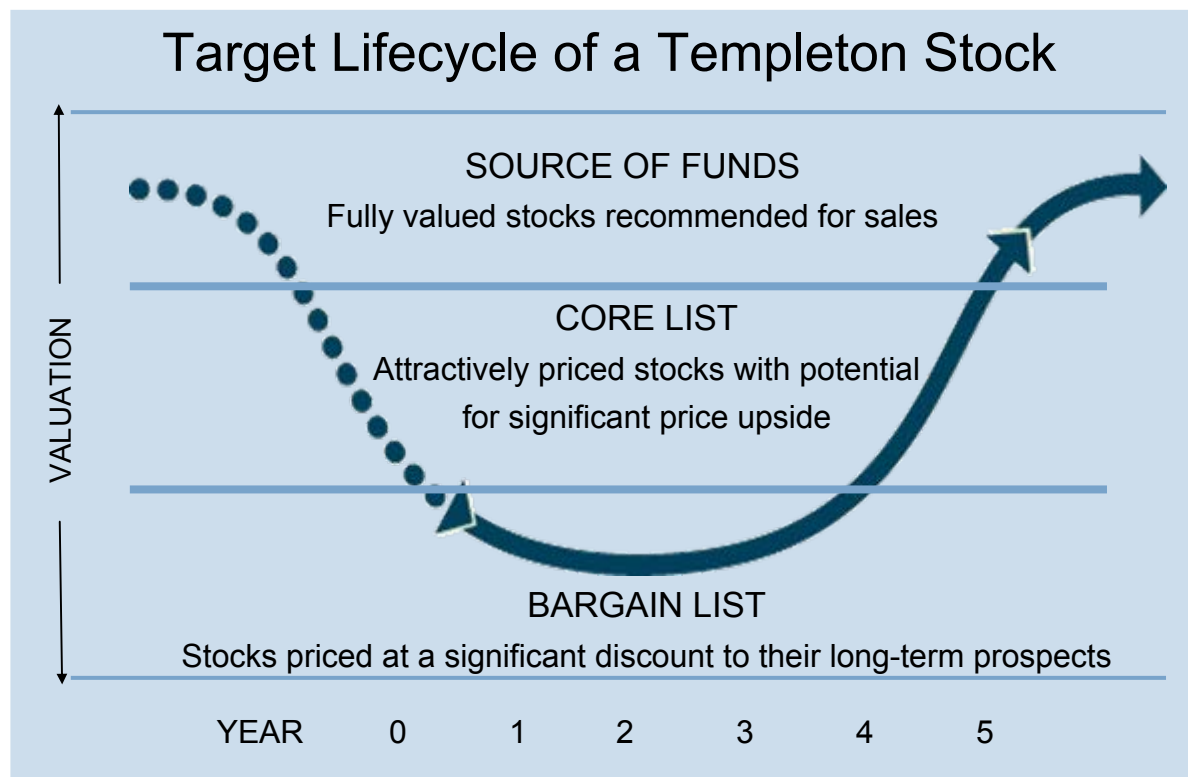
# Building the Templeton Portfolio



1. Various factors, such as a portfolio's specific investment guidelines, and market or economic conditions, may cause portfolio turnover to vary.

# Integrated Global Research Platform

## A framework for Templeton's best thinking



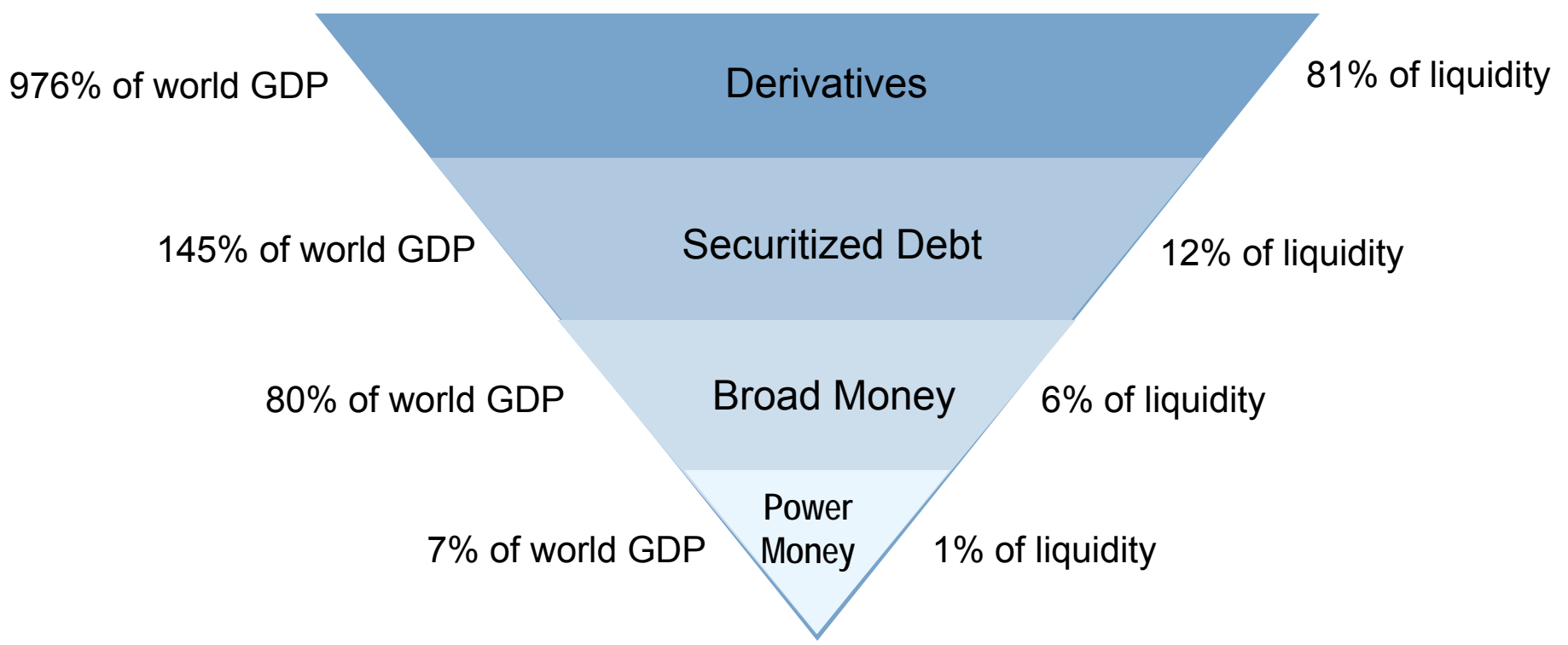


# 2007 Recap



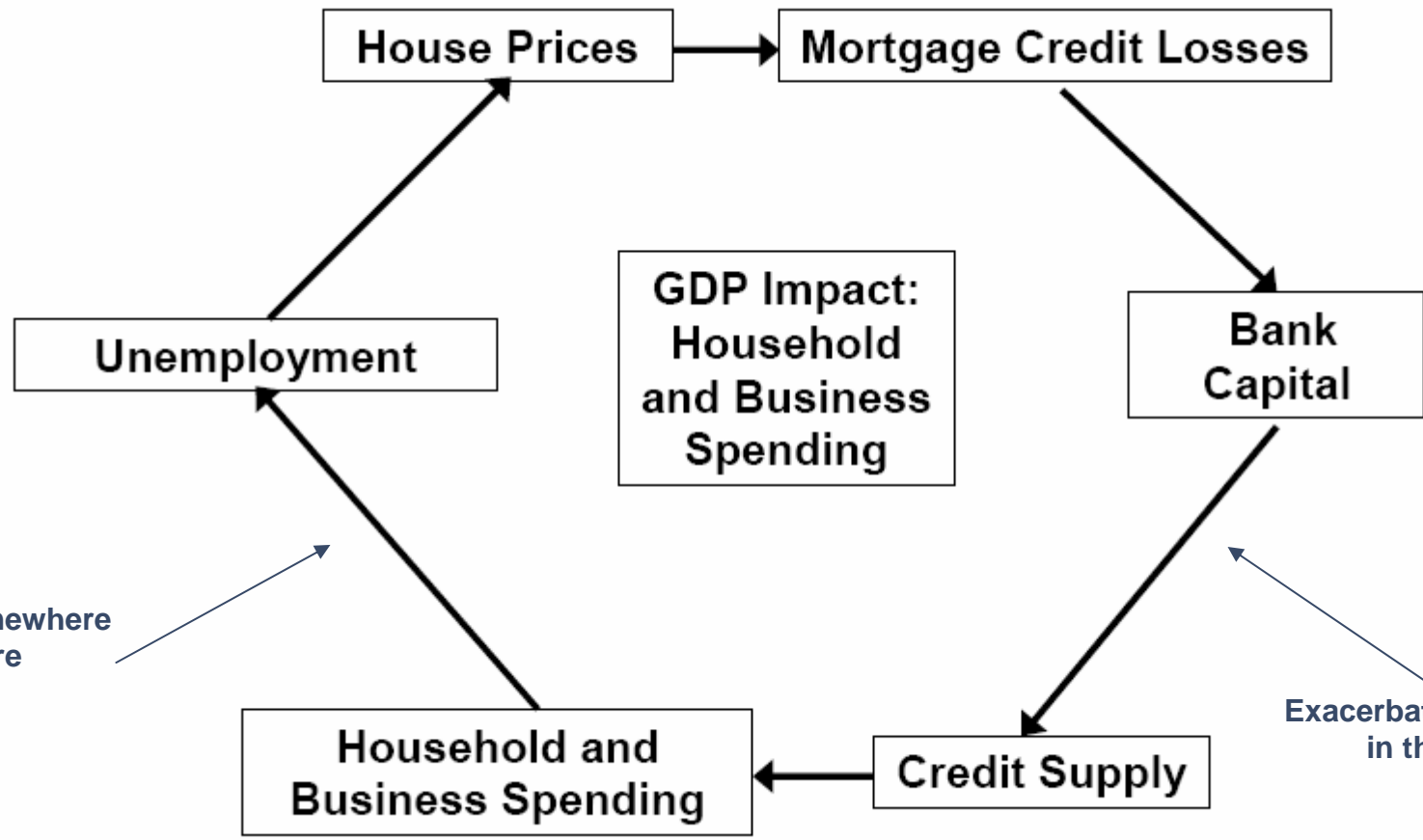
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# Printing Money: Breakdown of Liquidity



Source: Independent Strategy, 2 November 2007.

# The Credit Supply Loop: What happens when credit contracts

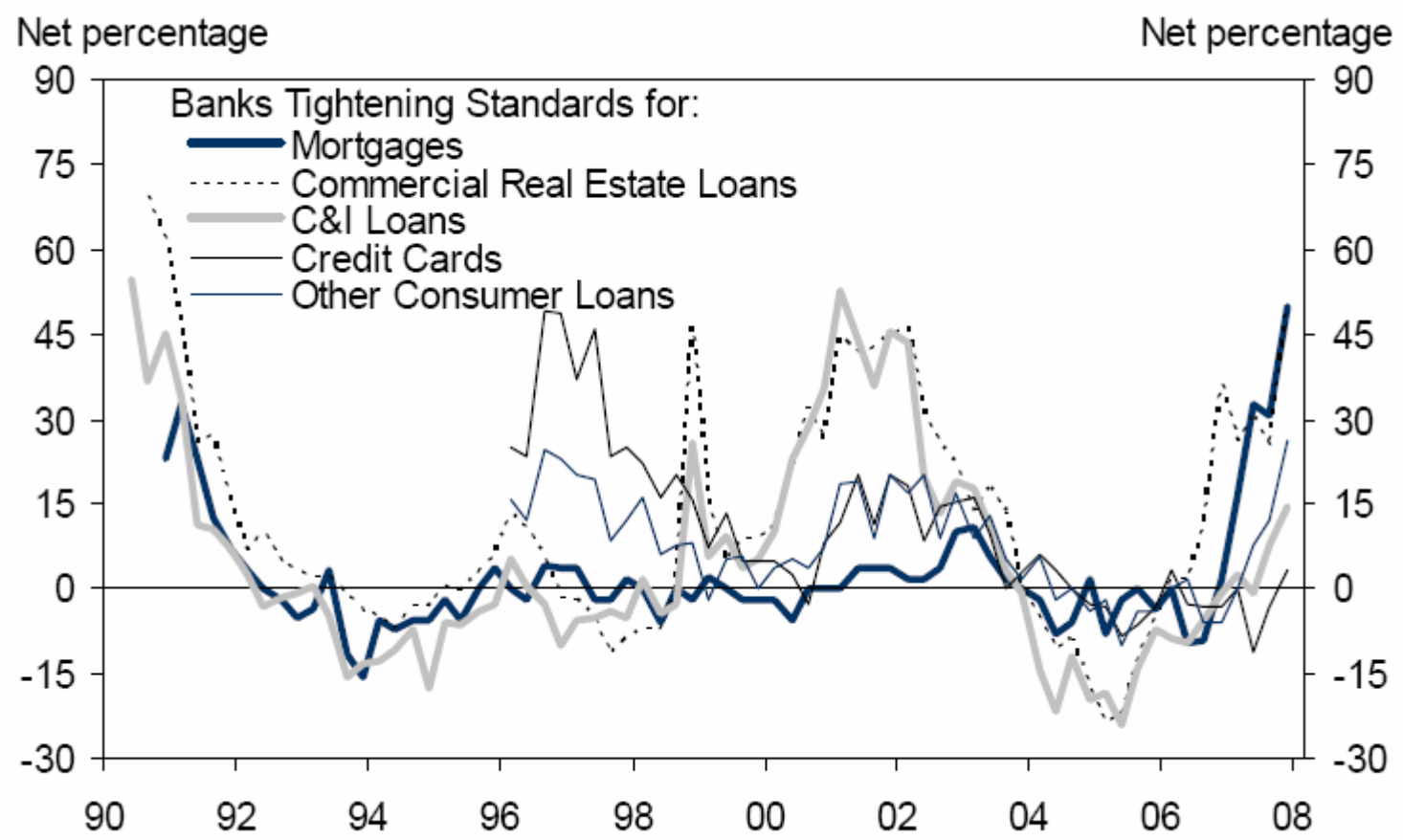


**GDP Impact:  
Household  
and Business  
Spending**

We are somewhere  
in here

Exacerbated by leverage  
in the system

# Lending Standards Tighten Across the Board

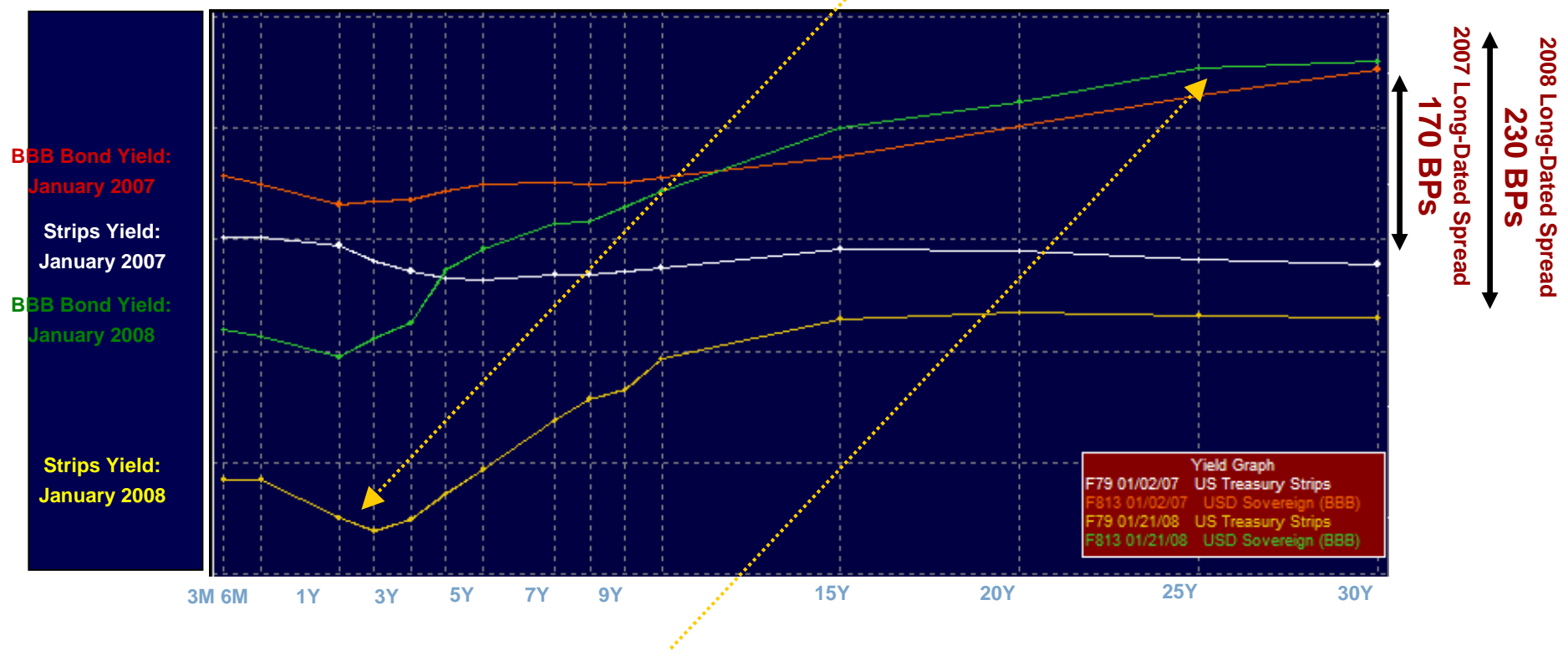


Source: Federal Reserve Board.

# Flight to Quality: Long Rates Rise and Credit Spreads Widen Despite Fed Action



The Fed Can Lower Short Rates . . .

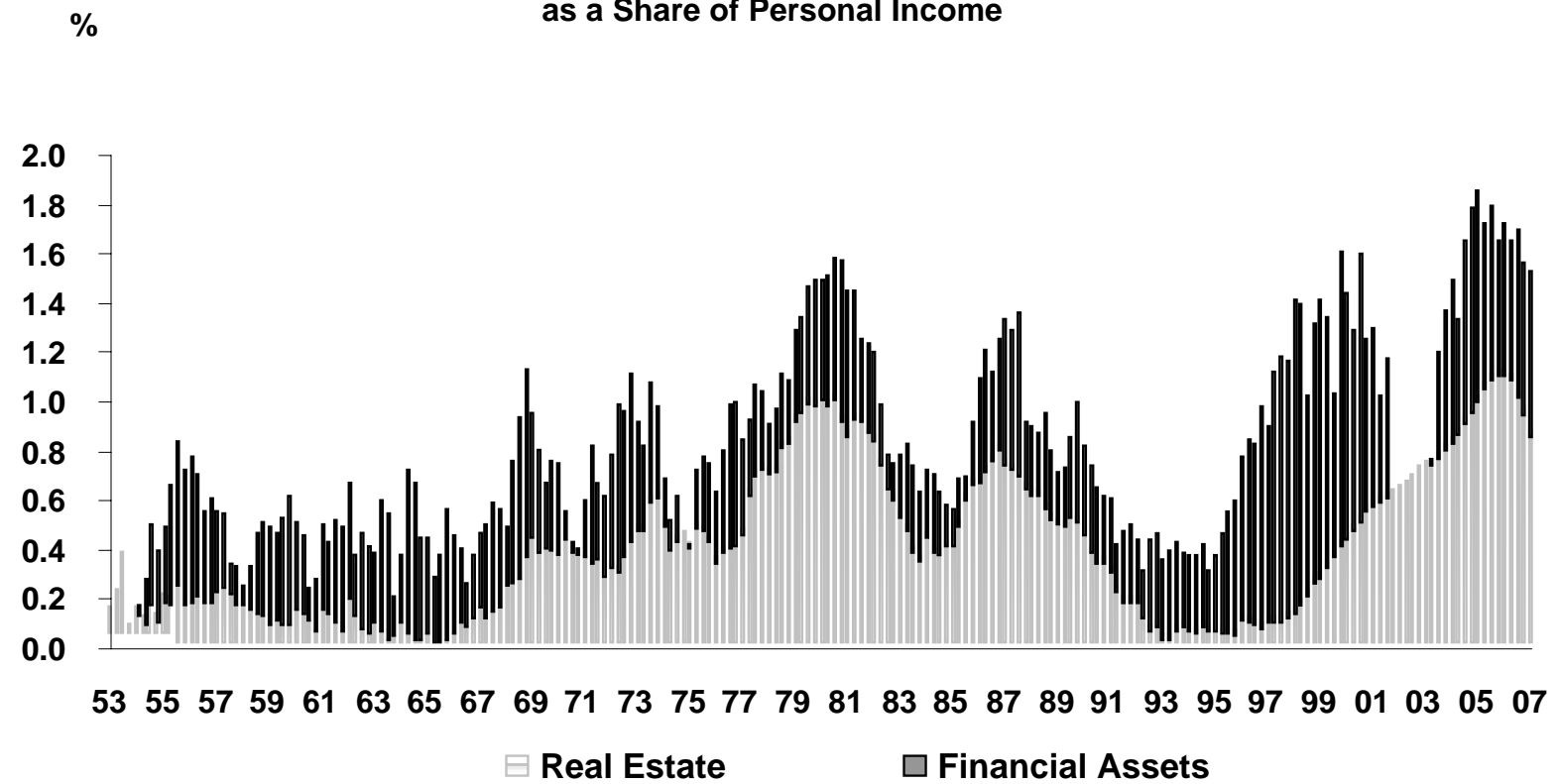


. . . But The Rates That Matter Have Risen

# Without Housing Gains – Less Consumer Spending?



### Wealth Effects from Real Estate and Financial Asset Appreciation<sup>1</sup> as a Share of Personal Income



Source: Federal Reserve Board.

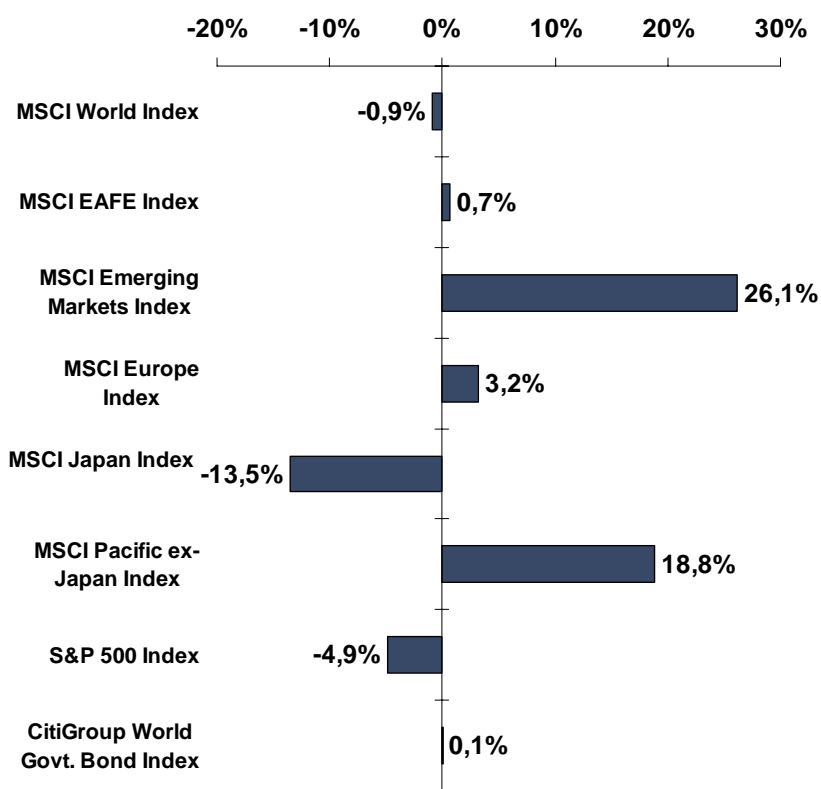
<sup>1</sup> Assumes consumption of 9% of real estate equity over three-years and 3% of financial assets over two-years.

# Global Market Review

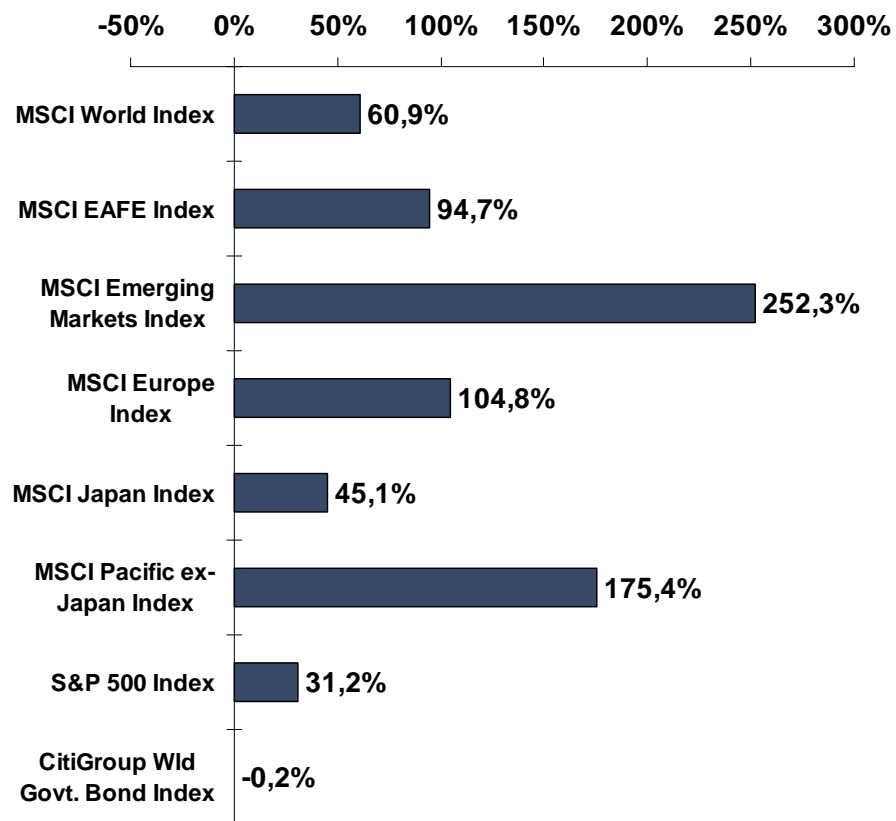


## Capital Market Returns (in EUR)

1-Year to December 2007 (in EUR)



5-Years ending December 2007 (in EUR)



# Themes for Global Markets



- Despite the unfolding credit crisis in the leveraged structured debt and derivative markets, corporate earnings outside of the financial sector, free cash flow and financial liquidity remained strong through 2007.
- However, corporate profits and profitability are at elevated levels- avoid the trap of extrapolation
- There is little excess reward for taking on risk- are investors still too complacent?
- Global valuations are selectively attractive
- “Traditional” value stocks- cyclicals, commodities, financials, industrials- are not cheap...
- Bargains are coming up in unusual places- “non traditional value”
  - Large Cap, Media, Healthcare, Telecoms, and Technology



# Global Valuations

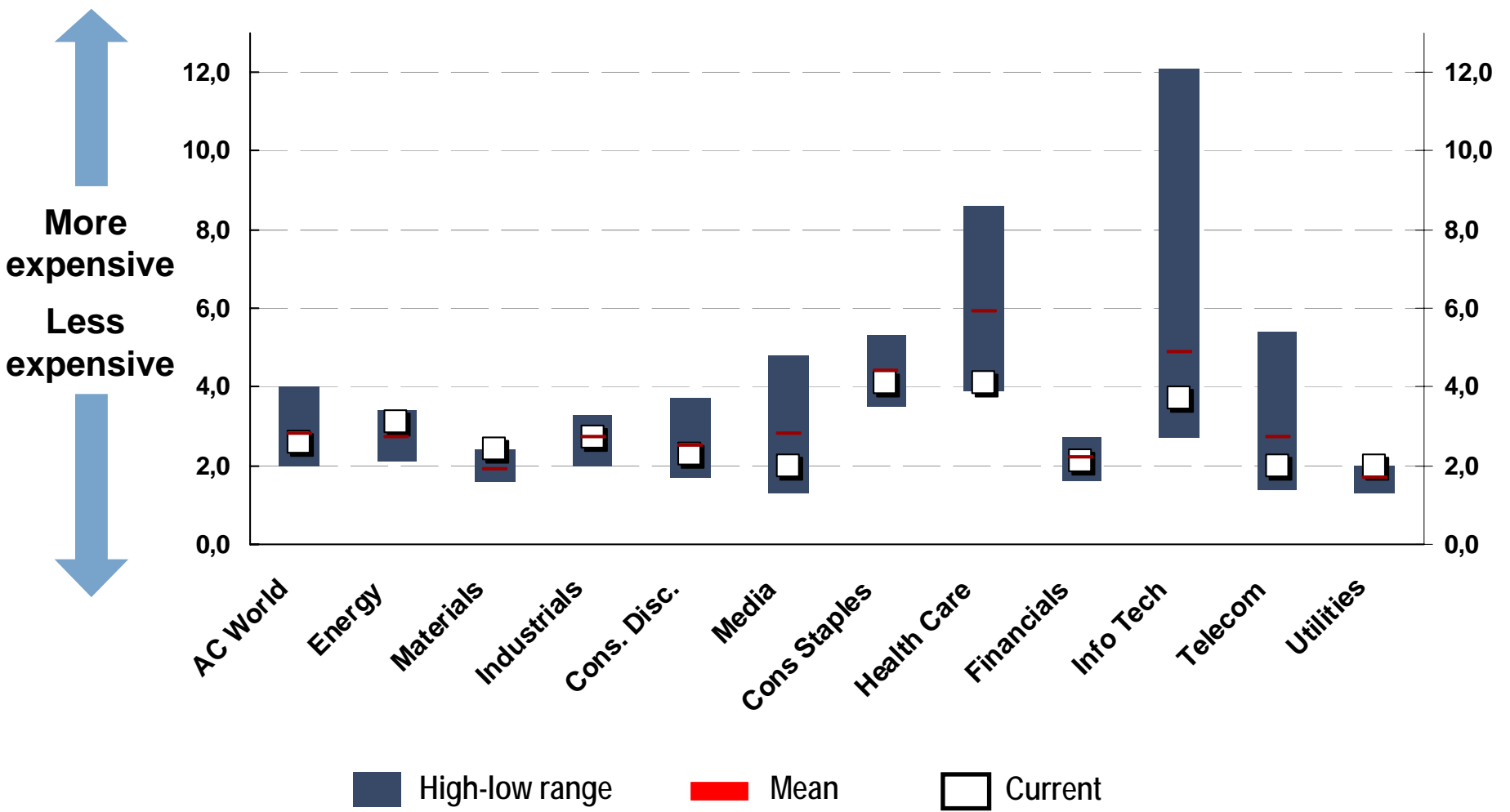


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# Pockets of Attractive Valuations

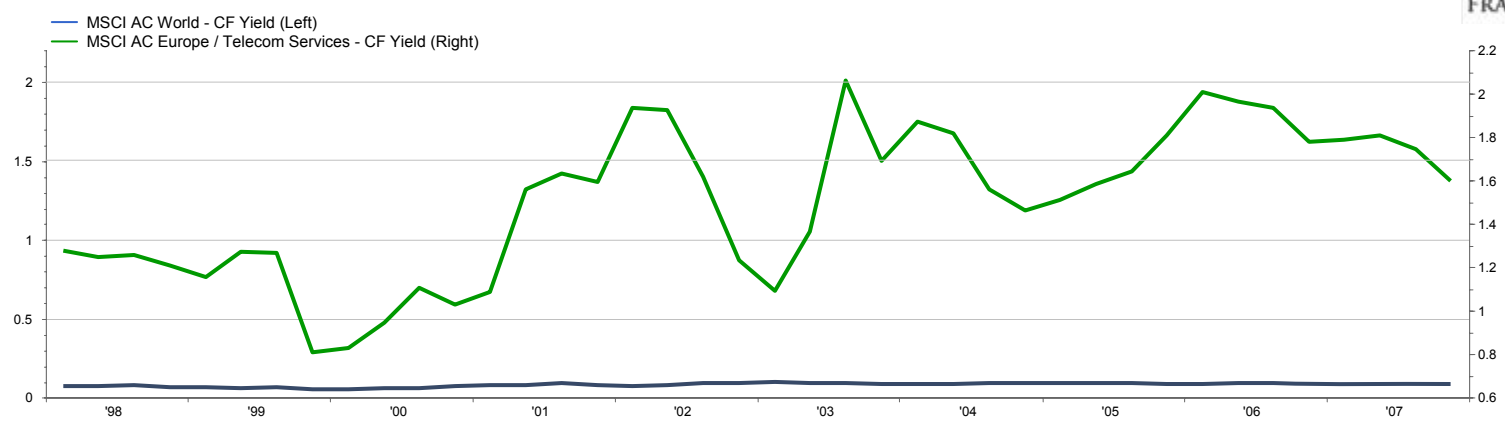


## Price-to-Book Value, Last 10 Years

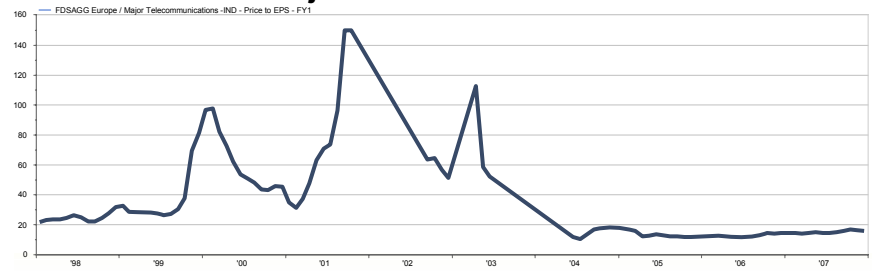


Source: Factset.

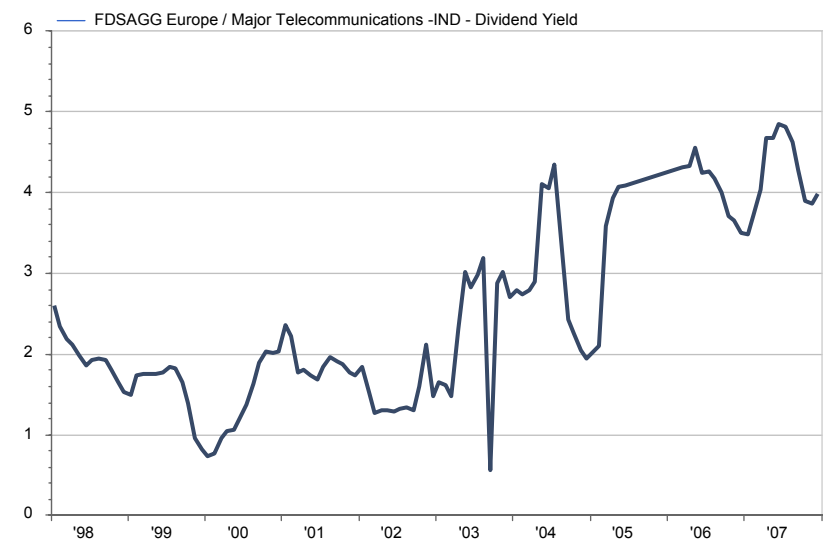
# Finding Value in Telecom



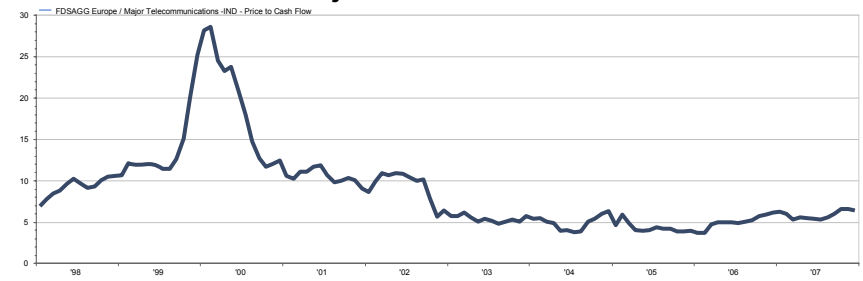
## Price to FY1 EPS: Major Telecom



## Dividend Yield: Major Telecom



## Price to Cash Flow: Major Telecom



Source: FactSet. As of December 2007.

# Vodafone

## Opportunities in Non-Traditional Value Sectors



Vodafone is the world's largest mobile telecommunications company with interests in mobile networks spanning five continents. (As of January 2008.)

**Vodafone Group PLC (VOD-GB)** VOD-GB B16GWD5 London Common stock  
30-Mar-2001 to 18-Jan-2008 (Weekly)



Source: FactSet. Information relating to the company identified is provided solely to illustrate the economic lifecycle of a company in a particular sector. It is not a recommendation to purchase, sell or hold any particular security. The stock identified is not necessarily indicative of a portfolio's holding at any one time.  
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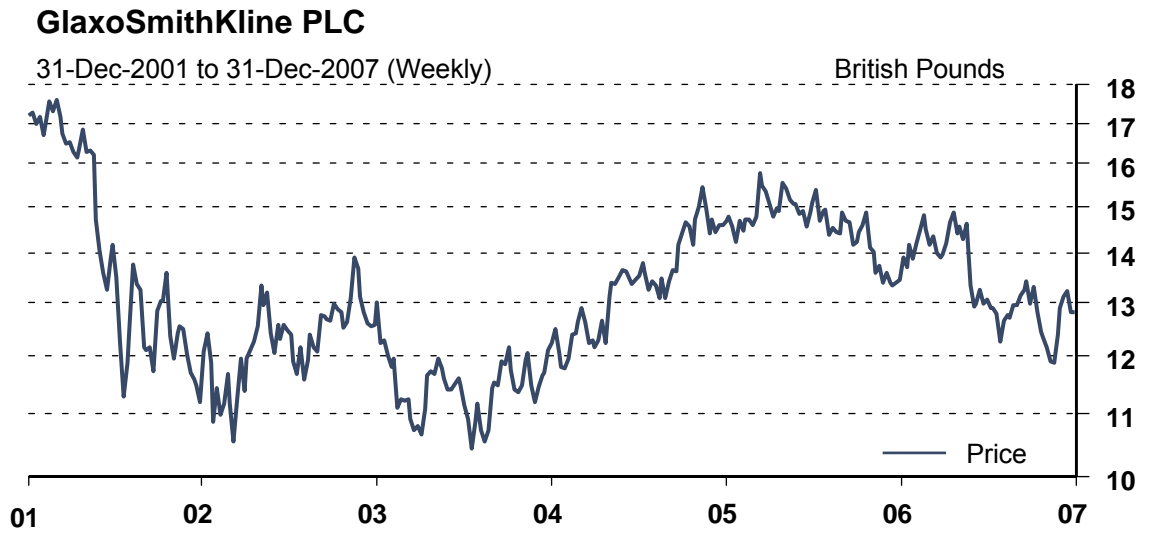
# Pharmaceuticals: Growth Turned Value



## MSCI AC World / Pharmaceuticals -IND (106789)



# Pharmaceuticals: Merck & Co. and GlaxoSmithKline Plc.



Source: Factset, December 2007. Information relating to the company identified is provided solely to illustrate the economic lifecycle of a company in a particular sector. It is not a recommendation to purchase, sell or hold any particular security. The stock identified is not necessarily indicative of a portfolio's holding at any one time.

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# Pfizer: Attractive at 1998 prices, and historically low P/E



## Pfizer Inc. (PFE)

PFE 717081103 2684703 NYSE Common stock

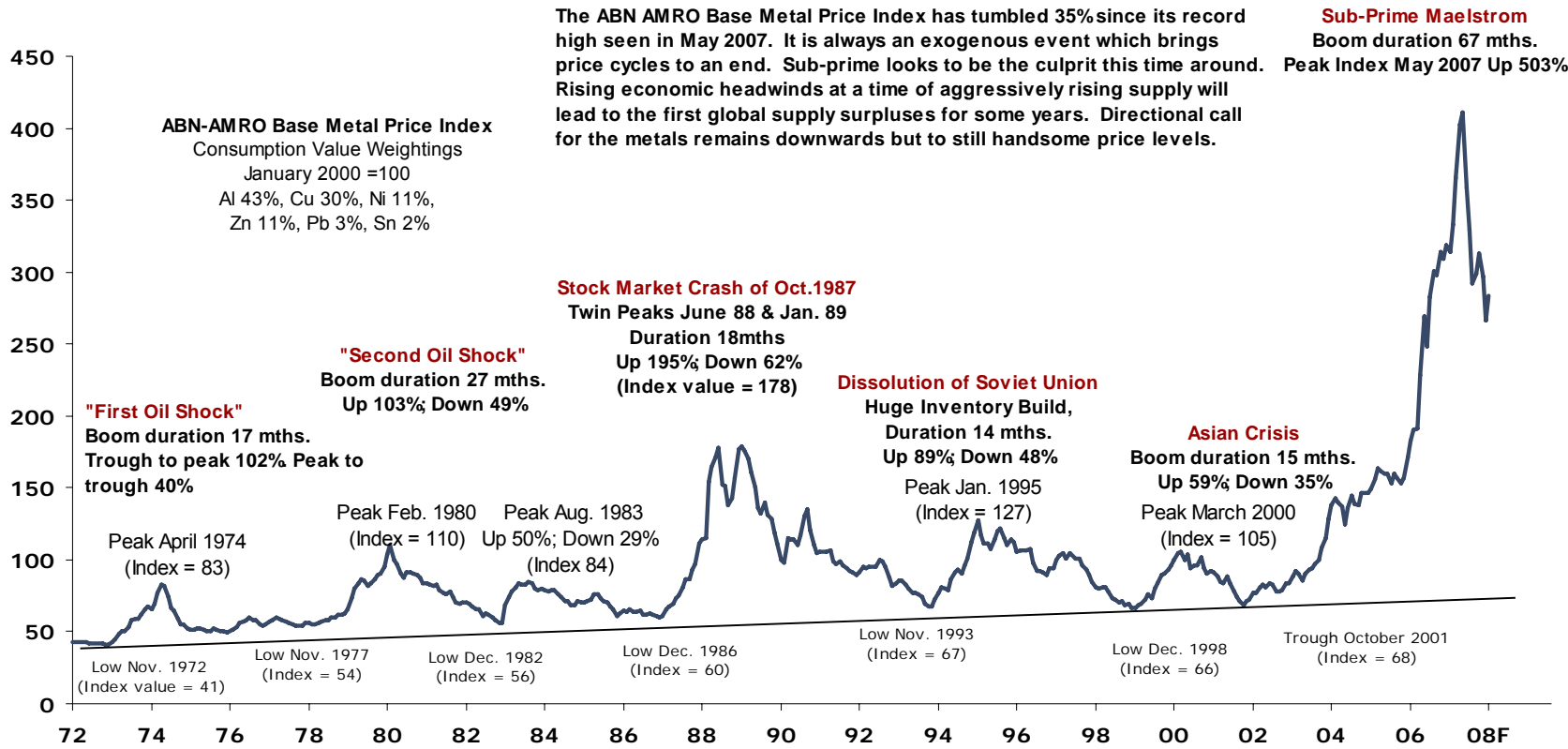


Source: Factset. Information relating to the company identified is provided solely to illustrate the economic lifecycle of a company in a particular sector. It is not a recommendation to purchase, sell or hold any particular security. The stock identified is not necessarily indicative of a portfolio's holding at any one time.  
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# Base Metal = Fool's Gold? Peak Levels in Commodities are Unsustainable



## 36 Year ABN-AMRO Base Metal Price Index (Nominal - Money of the Day) After 6 glorious years index peaked in May 2007, now at an 18 month low



Source: 36 Year ABN-AMRO Base Metal Price Index (Nominal – Money of the Day), LME, ABN AMRO. The index is provided only to show the investment environment during the specific periods shown. The performance of the index does not include the deduction of expenses and does not represent the performance of any Franklin Templeton fund. An index typically includes a greater number of securities than are held in any fund. An index is unmanaged and one cannot invest directly in an index. Past performance does not guarantee future results.

# BHP Billiton – Templeton’s Patience and Focus on Fundamentals Adds Value Over the Longer-Term



BHP Billiton is one of the world’s largest diversified mining companies with leading positions in aluminum, iron ore and copper and an exposure to oil. (As of 30 September 2007.)

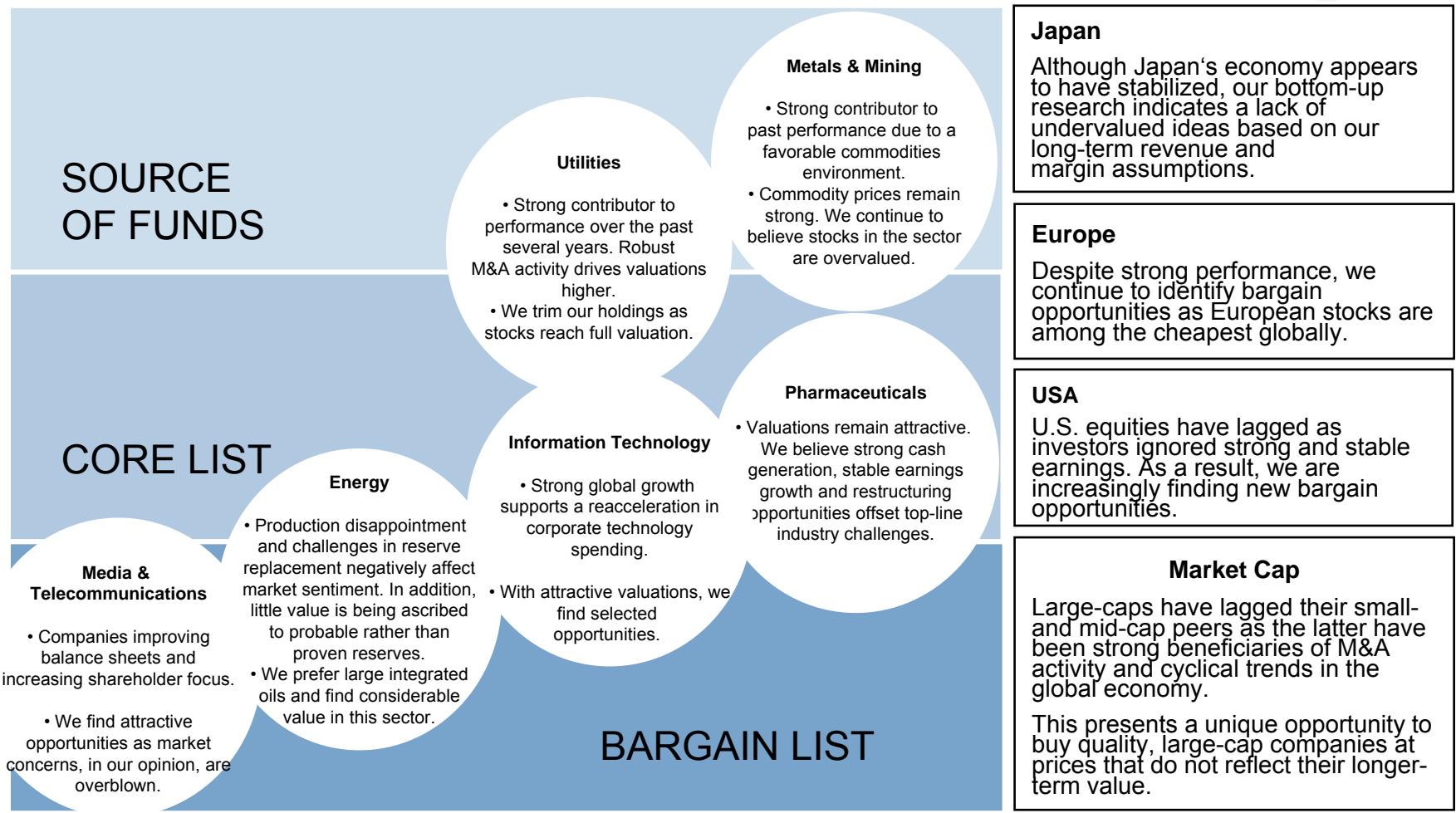


Source: FactSet. The sample stock provided is for illustration of our investment cycle only. It is not a recommendation to purchase, sell or hold any particular security. The stock identified is not necessarily indicative of a portfolio’s holding at any one time.

# Templeton Research Drives the Portfolio – Global



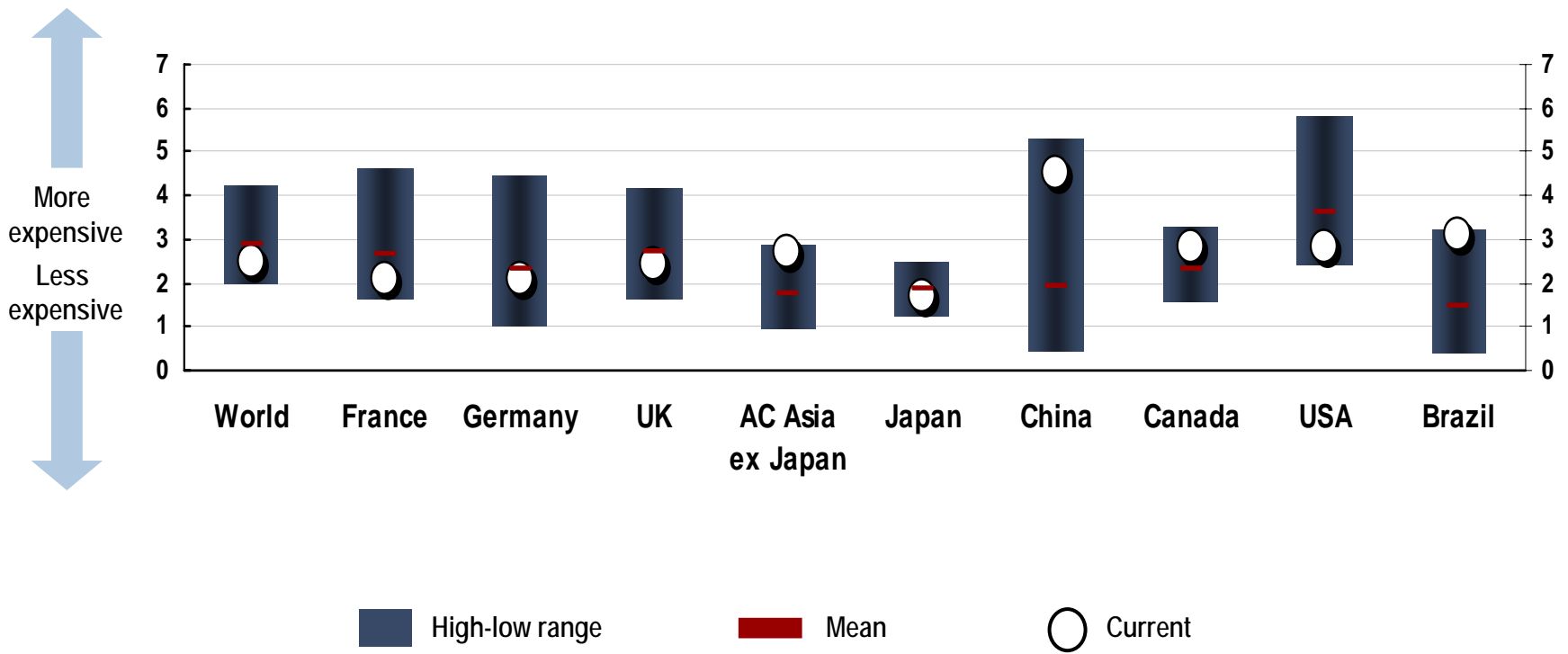
## As Large Valuation Gaps Converge, New Opportunities Arise.



# Global Valuations Selectively Attractive



### Price-to-book value, last 10 years

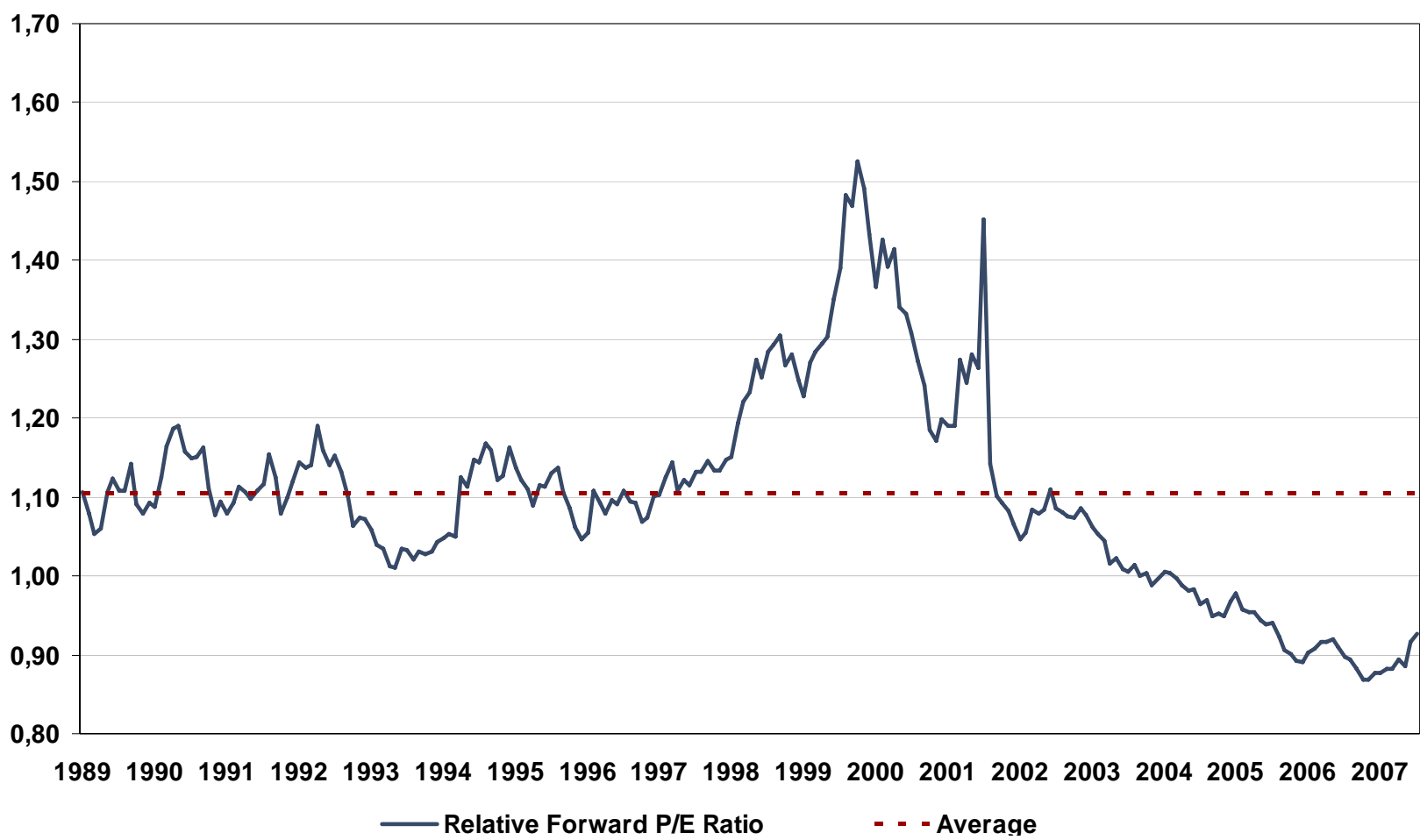


Source: Factset. As of December 2007.

# Global Large Caps: Cheapest in Many Years



### Citigroup BMI World Largest 100 Stocks\* Relative to the Citigroup BMI Forward P/E Ratio (1989 to August 2007)

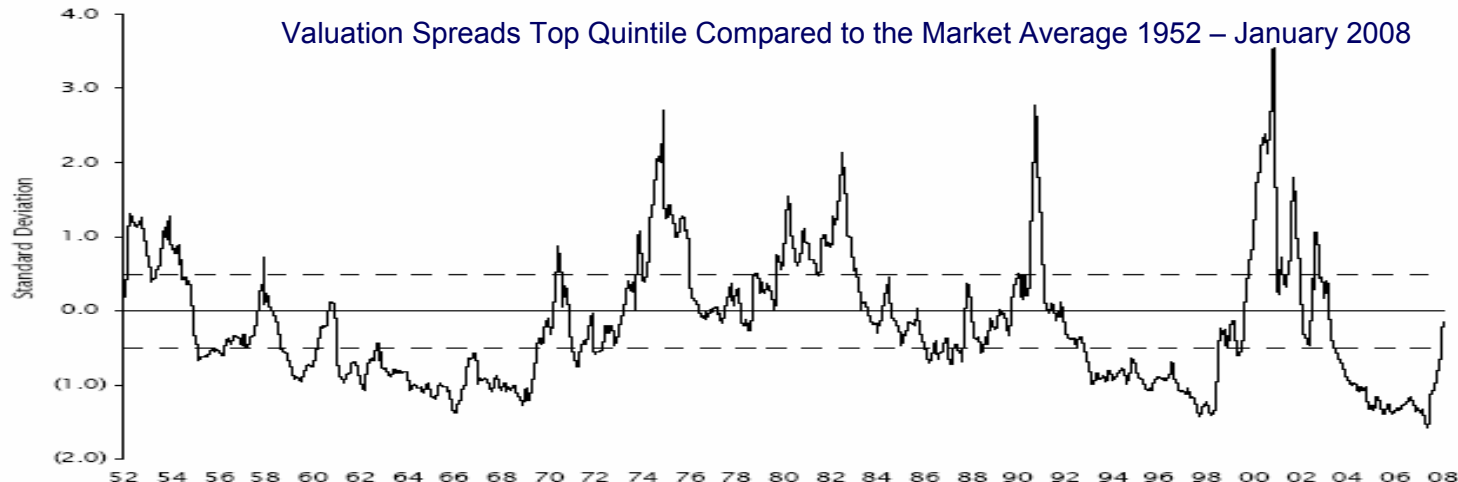


Source: Factset. As of December 2007. \*Largest 100 stocks based on Market Capitalization Dealer Use Only / Not for Distribution to the Public

# The US increasingly Looks Like a Bargain, But Earnings are at Risk



## High Quality at Bargain Prices



Source: Factset.

# USA & Europe: Buying Quality and Global and Global Exposure at a Discount



Company	5 YR EPS CAGR	Net Debt/ Total Capital	% Revs Outside US	Dividend Yield
Microsoft	8.69%	-21%	38.7%	1.33
American International Group	21.17%	63%	48.8%	1.54
General Electric	7.92%	72%	46.2%	3.61
Pfizer	7.07%	8%	46.6%	5.69
Oracle	20.11%	-2%	56.5%	0,00
Time Warner	7.79%	35%	19.5%	1.61
Siemens	9.56%	26%	79.5%	1.85
Vodafone	3.47%	24%	100%	4.00
GlaxoSmithKline	7.14%	28%	52.2%	2.97

# Emerging Markets Are At All Time Highs



MSCI Asia-Ex Japan, Emerging Markets and BRIC indices relative to S&P 500 Index



Source: Factset. As of January 2008.

# Emerging Markets: Expensive on an Absolute Price-to-book Basis

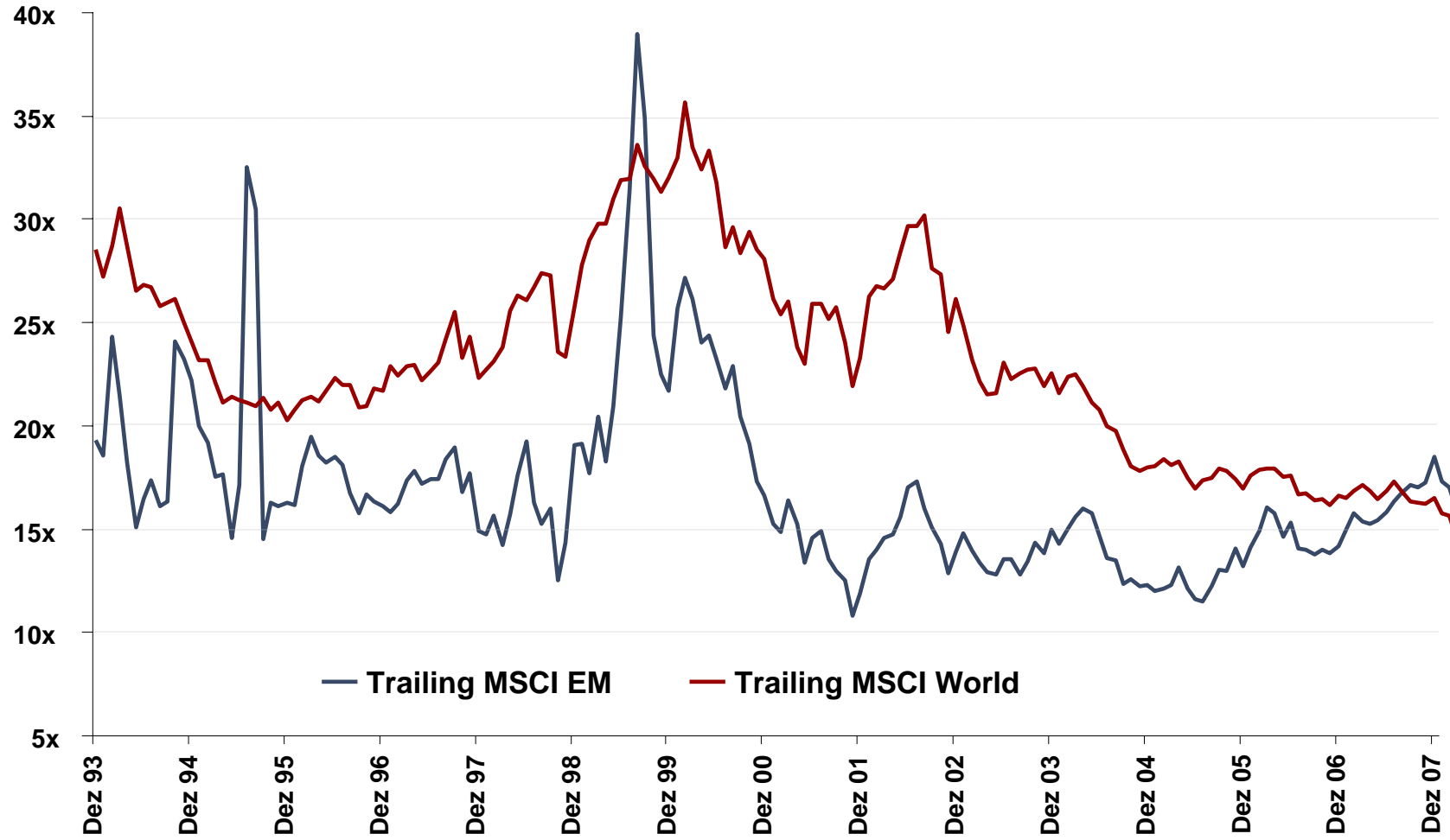


Source: Factset. As of December 2007.

# Emerging Markets P/E Rising Above the World Index

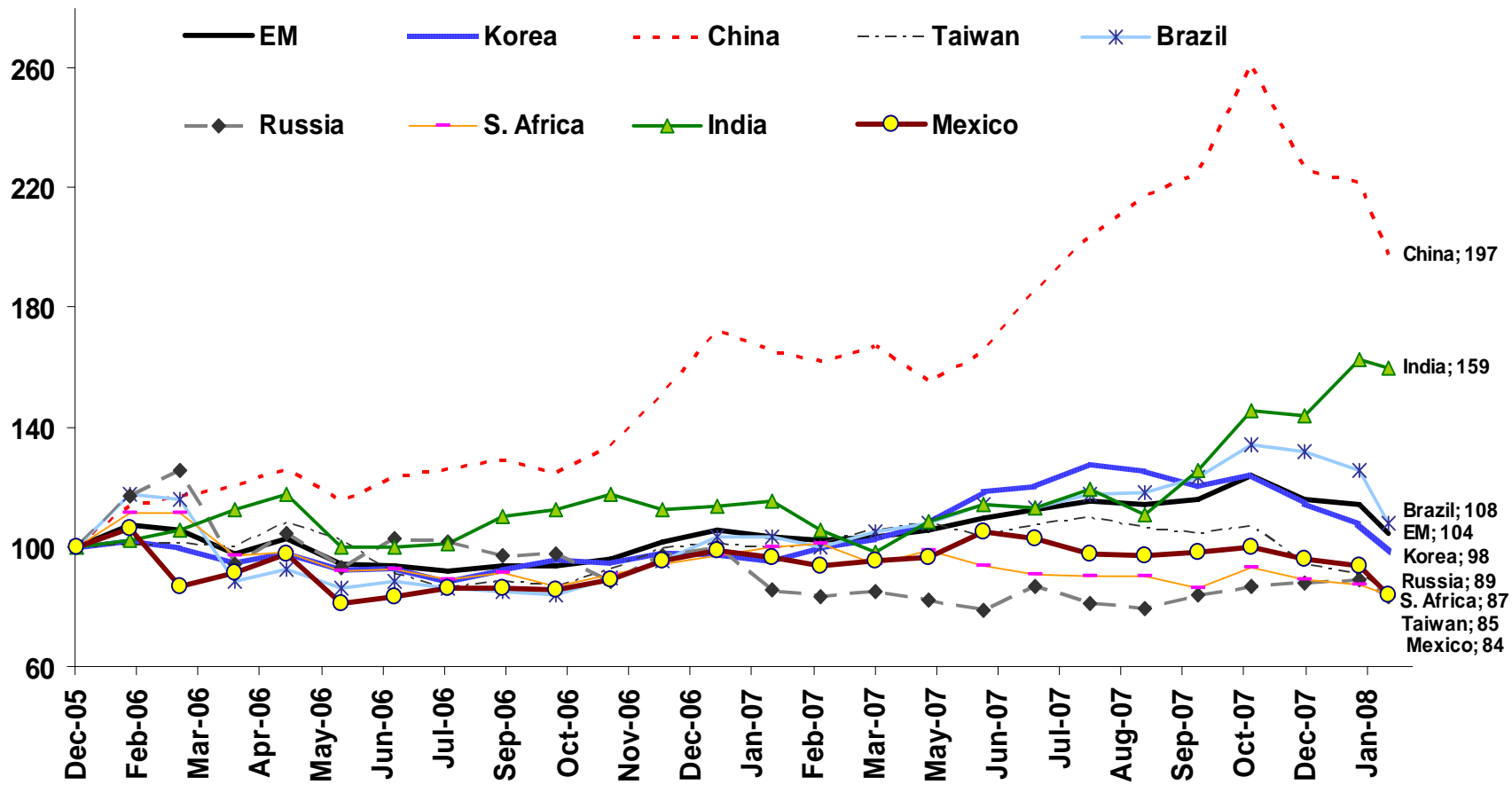


### Trailing P/E: MSCI EM Index and MSCI World Index



Source: Wind Info, Morgan Stanley Team. Priced as of December 2007. An index is unmanaged and one cannot invest directly in an index.  
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# Emerging Markets Multiple Expansion – China Has Seen a Substantial Re-rating



Source: MSCI, Factset, Morgan Stanley Research.

# The Myth of Decoupling

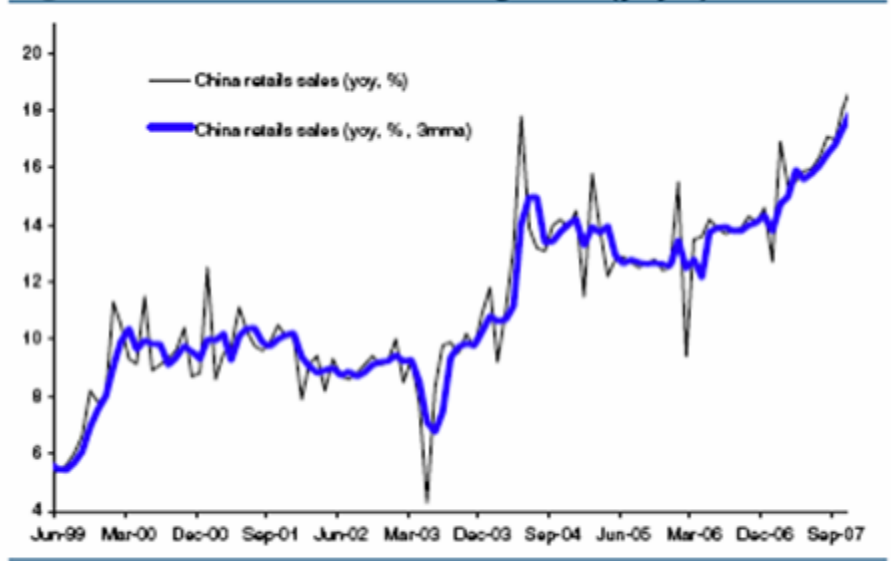


**Figure 123: China: Export growth by region**



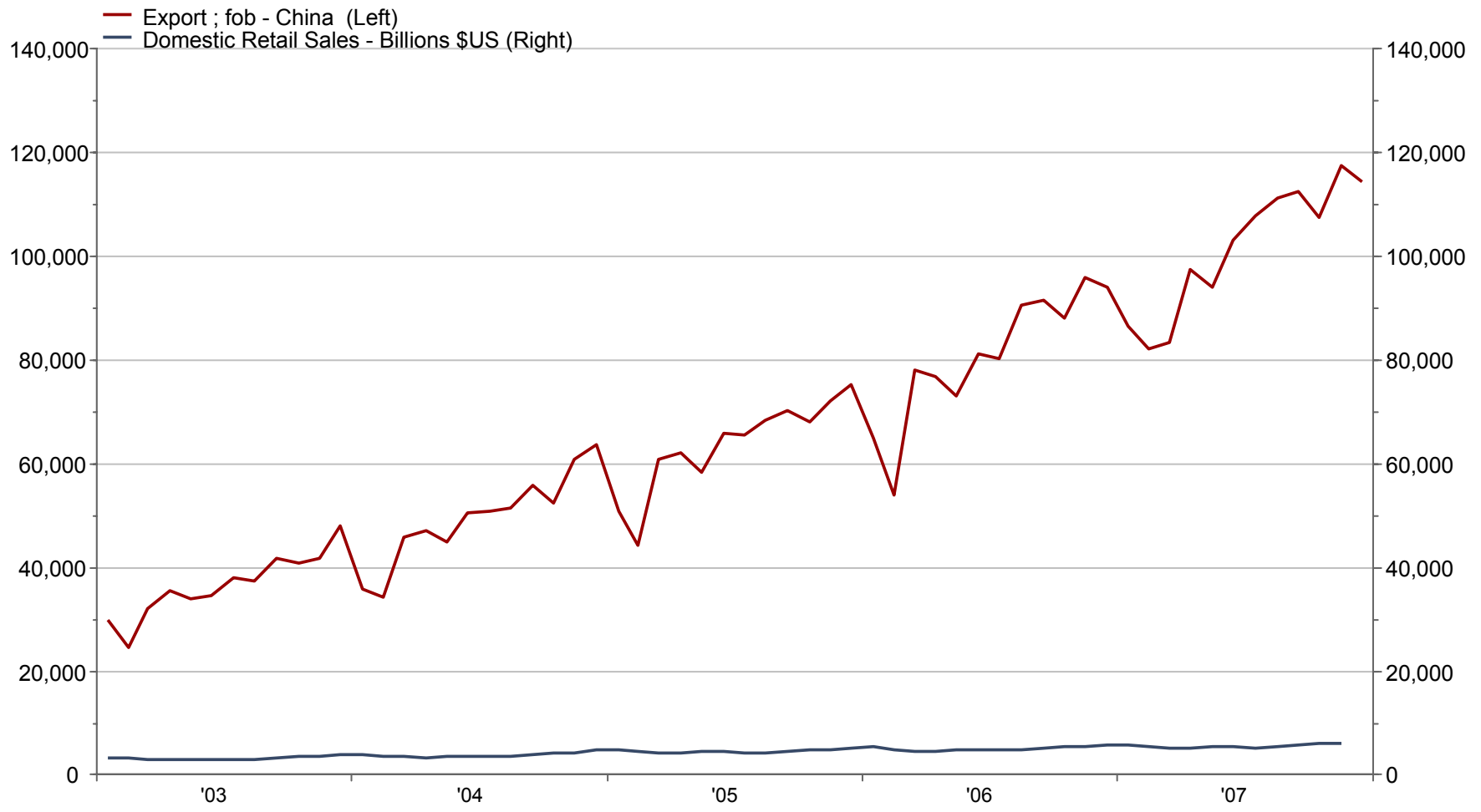
Source: Datastream, Credit Suisse research

**Figure 125: Chinese retail sales growth (yoy%)**



Source: Datastream, Credit Suisse China economic research, Credit Suisse research

# The Reality: Chinese Total Exports to Retail Sales

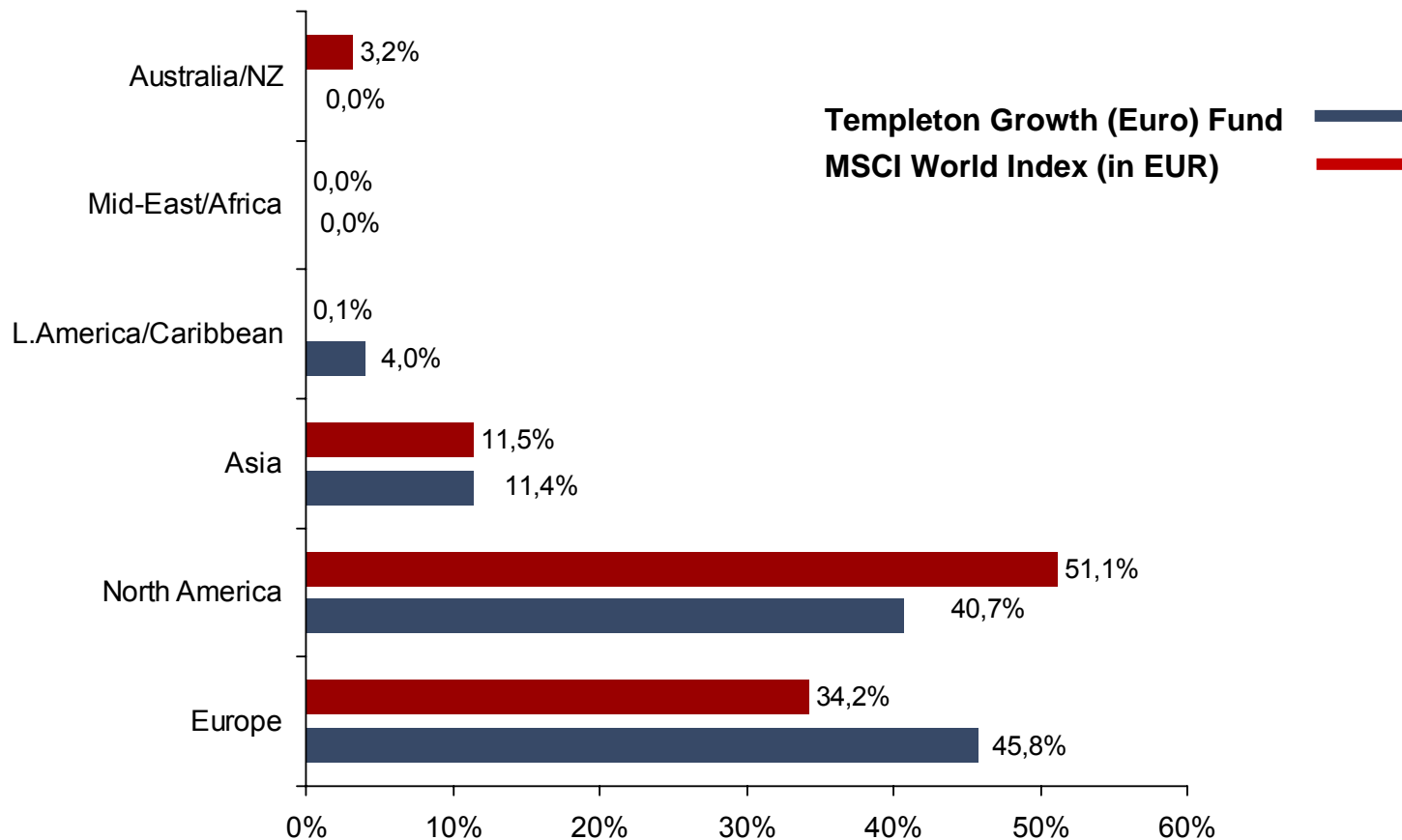


Source: Factset.

# Templeton Growth (Euro) Fund Portfolio Composition



## Geographic Allocation – Templeton Growth (Euro) Fund vs. MSCI World Index (in EUR)

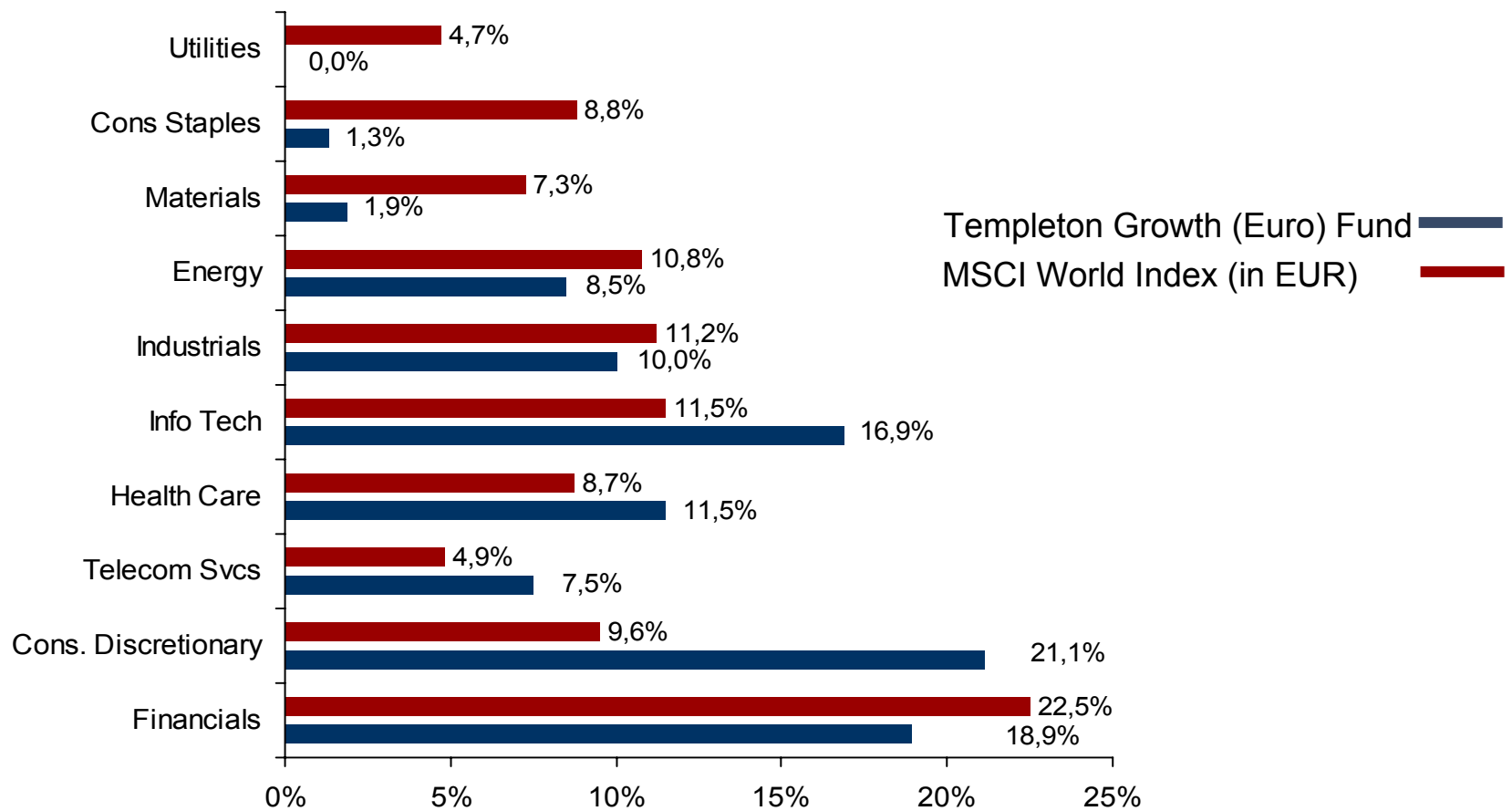


Source: Factset. Data as of December 31, 2007. An index is unmanaged and one cannot invest directly in an index.

# Templeton Growth (Euro) Fund Portfolio Composition



## Sector Allocation – Templeton Growth (Euro) Fund vs. MSCI World Index (in EUR)













Source: Factset. Data as of December 31, 2007. An index is unmanaged and one cannot invest directly in an index.

# Templeton Growth (Euro) Fund

## Top 10 Holdings



Gross Returns as of December 31, 2007: Returns in US-Dollar

		Country	Industry Group	Pct of Total
	1. Microsoft Corp	United States	Software and Services	3.5%
	2. Siemens AG	Germany	Capital Goods	3.4%
	3. Oracle Corp	United States	Software and Services	2.7%
	4. News Corp Inc	United States	Media	2.4%
	5. General Electric	United States	Capital Goods	2.4%
	6. Seagate Technology	United States	Technology Hardware & Equipment	2.3%
	7. BMW	Germany	Automobiles & Components	2.0%
	8. Pfizer Inc	United States	Pharmaceuticals, Biotechnology & Life Sciences	2.0%
	9. France Telecom	Netherlands	Telecommunication Services	1.9%
	10. BP PLC	United States	Pharmaceuticals, Biotechnology & Life Sciences	1.9%

Source: Franklin Templeton Performance Dept. As of December 2007. All Data Represents Gross Returns. These securities represent the ten largest holdings held in the Fund as of the date indicated. These securities do not represent all of the securities purchased, sold or recommended for advisory clients, and the reader should not assume that investment in the securities listed was or will be profitable. Holdings are subject to change.

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# Fund Performance



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# Templeton Growth (Euro) Fund

## Performance in EUR



### Historical Performance

31 December 2007

#### Cumulative Performance (%)

	Inception Date	1 Mth	3 Mths	6 Mths	1 Yr	3 Yrs	5 Yrs	6 Yrs	Since Incept
Templeton Growth (Euro) Fund A(acc) EUR — Net of Fees	09/08/2000	-1.38	-5.07	-11.74	-8.34	20.06	44.32	11.73	14.30
MSCI World Index EUR	09/08/2000	-1.00	-4.55	-7.19	-0.89	35.24	61.23	10.07	-15.76

#### Annualised Performance (%)

	Inception Date	1 Yr	3 Yrs	5 Yrs	6 Yrs	Since Incept
Templeton Growth (Euro) Fund A(acc) EUR — Net of Fees	09/08/2000	-8.34	6.29	7.61	1.87	1.83
MSCI World Index EUR	09/08/2000	-0.89	10.60	10.03	1.61	-2.29

Performance data may represent blended share class performance, e.g. hybrid created from an A(dis) share class which was converted to A(acc). All MSCI data is provided "as is." The portfolio described herein is not sponsored or endorsed by MSCI. In no event shall MSCI, its affiliates or any MSCI data provider have any liability of any kind in connection with the MSCI data or the portfolio described herein. Copying or redistributing the MSCI data is strictly prohibited.

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# Templeton Growth (Euro) Fund

## Fundamental Portfolio Characteristics



Market Capitalization (Millions EUR)	
Fund	62,026.22
Benchmark	52,130.44

Price to Earnings	
Fund	14.46x
Benchmark	15.67x

Price to Book Value	
Fund	1.95x
Benchmark	2.48x

Price to Cash Flow	
Fund	6.75x
Benchmark	10.59x

Dividend Yield	
Fund	2.41%
Benchmark	2.30%

Source: FactSet. For the portfolio, the Price to Earnings, Price to Cash Flow, and Price to Book Value calculations for the weighted average use harmonic means. Value less than 0.01 (i.e., negative values) are excluded and values in excess of 200x are capped at 200x. Yields above 100% are also excluded. For the benchmark, no limits are applied to these ratios in keeping with the benchmark's calculation methodology. Market capitalisation statistics are indicated in the base currency for the portfolio presented.

Due to data limitations all equity holdings are assumed to be the primary equity issue (usually the ordinary or common shares) of each security's issuing company. This methodology may cause small differences between portfolio's reported characteristics and the portfolio's actual characteristics. In practice, Franklin Templeton's portfolio managers invest in the class or type of security which they believe is most appropriate at the time of purchase. The market capitalisation figures for both the portfolio and the benchmark are the security level, not aggregated up to the main issuer. The dividend yield quoted here should not be used as an indication of the income to be received from this portfolio.

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Selling prospectuses and further documentation are available free of charge from your advisor or at:

## **Franklin Templeton Investment Services GmbH**

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